

Palm Oil Producer Support Initiative (POPSI)

An RSPO smallholder support programme managed by the Solidaridad Network

Solidaridad

The logo for Solidaridad, featuring the word "Solidaridad" in a bold, black, sans-serif font. A thick yellow horizontal line is positioned below the text, starting from the left edge and extending under the word.

RSPO

Roundtable on Sustainable Palm Oil

The logo for the Roundtable on Sustainable Palm Oil (RSPO). It features the letters "RSPO" in a bold, orange, sans-serif font. Below the text is a thin black horizontal line, and underneath that line, the full name "Roundtable on Sustainable Palm Oil" is written in a smaller, black, sans-serif font.

Coffee



Cotton



Textiles



Fruit



Cocoa



Soy



Palm oil



Sugarcane



Biomass



Tea



Gold



Livestock



Solidaridad

Map shows activities in 2010



Solidaridad Netherlands

Head office: Utrecht ★
Active in all continents

Solidaridad Andes

Head office: Lima ★
Chile, Colombia, Ecuador, Peru

Solidaridad West Africa

Head office: Accra ★
Burkina Faso, Ghana, Ivory Coast, Cameroon, Mali, Nigeria, Senegal

Solidaridad Southern Africa

Head office: Gaborone ★
Malawi, Mozambique, South Africa

Solidaridad China

Head office: Beijing ★
China

Solidaridad Central America

Head office: Guatemala City ★
Belize, Costa Rica, Guatemala, Honduras, Mexico, Nicaragua, Panama

Solidaridad South America

Head office: Buenos Aires ★
Argentina, Bolivia, Brazil, Colombia, Paraguay

Solidaridad East Africa

Head office: Nairobi ★
DR Congo, Ethiopia, Kenya, Malawi, Uganda, Tanzania, Zambia

Solidaridad South and South-East Asia

Head office: New Delhi ★
India, Bangladesh, Nepal, Indonesia, Malaysia, Pakistan, Papua New Guinea, Sri Lanka, Vietnam

Active in market development and communication

Active in producer development and civil society building

About Solidaridad and POPSI

- Co-funds partnerships with plantation companies to tackle smallholder and worker training challenges
- Engage with RSPO member brands and retailers
- Support farmers to improve income and livelihoods through implementation of RSPO standards
- Market smallholder Sustainable Palm Oil
- Identify and develop additional benefits of sustainable production for farmers (POME, organic fertiliser, payment for environmental services)

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POPSI Programme facts and figures

- Managed by Solidaridad since 2009
- 6 projects and 4 regional centres on three continents
- Total current budget € 1,2 million (35% DGIS, 65% supply chain and brands)
- 15,000 smallholders supported towards RSPO compliance
- Capacity building with local institutions
- Another € 2,600,000 match funding from RSPO and DGIS for 2011-2015



PALM OIL

Producer development/ civil society building:

Brazil, Colombia, Ghana, Guatemala, Honduras, Indonesia, Malaysia, Papua New Guinea

Market development/ communication:

Germany, Netherlands

POPSI Projects

- PNG, NBPOL, training of OPIC extensionists
- Sarawak, Malaysia, RSPO training smallholders and SMEs with Keresas and Wild Asia
- Honduras, Hondupalma, RSPO training with smallholder cooperative
- Brazil, RSPO training support to smallholder suppliers of Agropalma
- Colombia, RPSO training support to smallholder suppliers of Daabon/Tequendama
- Ghana, GOPDC

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How to partner with POPSI

- Projects should benefit smallholders / workers and work towards RSPO compliance
- All RSPO members can apply, consortia with at least one RSPO member also eligible
- POPSI provides up to 30-40% match funding
- Results are shared within the Solidaridad and RSPO communities
- Solidaridad can support market linkage



POPSI Ghana

- Ghana is located in West Africa
- Shares borders with Burkina Faso in the North, Togo in the East, Cote D'Ivoire in the West and Gulf of Guinea in the south
- Climate – tropical
- Population – about 25 million
- Capital - Accra

Characteristics of Ghana's Oil Palm Sector

- Oil palm is the 5th largest crop in Ghana in terms of area planted (currently, 353,000 ha)
- The sector is dominated by 4 major companies (GOPDC, BOPP, TOPP and NORPALM), mostly foreign-owned
- There are over 20,000 smallholder farmers with typical holdings of less than two hectares



Characteristics of Ghana's Oil Palm Sector

- Smallholders play significant role in the oil palm sector. Supply between 30% and 70% of processing mills' FFB requirement
- Average smallholder yield is 6 tons of FFB per ha
- Ghana is net importer of palm oil. Imports over 100,000 metric tonnes of CPO annually



Solidaridad's activities in Ghana's oil palm sector

- Co-funding the RSPO National Interpretation Process
- Participation in National Interpretation Process
 - Members of the Smallholder, Legal, License and Social Working Groups
 - Testing of the National Indicators

* *Ghana is the first country in Africa to have its RSPO National Interpretation approved*



POPSI projects in Ghana

- One on-going project with GOPDC
- Target beneficiaries – 5,500 scheme smallholders and outgrowers of GOPDC
- Focus- RSPO Certification for the 5,500 smallholders
- Total acreage to be RSPO certified – 13,000 ha
- Project duration – 3 years (2010 – 2012)
- Two more projects under development



Impact of the POPSI projects

- Lessons learned during the National Interpretation process are being shared with other African countries
 - Currently, we are sharing our National Interpretation process with Liberia and very soon with Sierra Leone
- Smallholder certification experiences will be shared with other countries
- RSPO Education materials developed will also be shared with other countries

RSPO Principles

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1 Commitment to transparency



Records of activities should be readily available to all stake holders.

2 Compliance with applicable laws and regulations



Obey all applicable local, national and ratified international laws and regulations.

3 Commitment to long-term economic and financial viability



Make a good plan of your planting, replanting and harvesting so that you can achieve sustainable income.

4 Use of appropriate best practices by growers and millers



To improve soil fertility to ensure optimal and sustained yield, always use approved fertilizers at the right time

5 Environmental responsibility and conservation of natural resources and biodiversity



High conservation value habitats, such as rare and threatened ecosystems and wild life should be protected

6 Responsible consideration of employees and of individuals and communities affected by growers and mills



Provide protection for your farm hands, take care of their complaints and those of the community.

7 Responsible development of new plantings



Before starting a new farm, assess the impact of your land clearing activities to ensure you do not damage the existing ecosystem

8 Commitment to continuous improvement in key areas of activity



Always review your activities and seek to learn new ways to improve upon them.



Thank you for your attention!

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